

# MD ANALYSIS

## CA 6-Afr December Analysis

GAT Constitutional Area 6-Africa Leader: HAMED O B LAWAL

### July 2016 to December 2017 (6 months) Results

| CA 6-Afr        | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-----------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs       | 6         | 5         | 5         | 7         | 27        |
| Charter Members | 186       | 127       | 132       | 177       | 912       |
| New Members     | 266       | 133       | 178       | 200       | 1587      |
| Drops           | 706       | 389       | 581       | 364       | 3437      |
| Net Growth      | -233      | -84       | -205      | 37        | -647      |

### December (Only Results)

| CA 6-Afr        | Dec-14 | Dec-15 | Dec-16 | Dec-17 |
|-----------------|--------|--------|--------|--------|
| New Clubs       | 2      | 0      | 0      | 1      |
| Charter Members | 42     | 2      | 8      | 35     |
| New Members     | 16     | 29     | 64     | 414    |
| Drops           | 208    | 349    | 98     | 1585   |
| Net Growth      | -144   | -302   | -24    | -1110  |

### Statement for 2nd Quarter Results(previous 3 years)

| CA 6-Afr        | 2014-2015<br>2nd Qtr | 2015-2016<br>2nd Qtr | 2016-2017<br>2nd Qtr |
|-----------------|----------------------|----------------------|----------------------|
| New Clubs       | 4                    | 1                    | 4                    |
| Charter Members | 86                   | 28                   | 103                  |
| New Members     | 82                   | 103                  | 120                  |
| Drops           | 293                  | 414                  | 164                  |
| Net Growth      | -112                 | -259                 | 72                   |

### MD Wise Analysis

| MD    | GMT Area          | CA 6-Afr        | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| NA    | Undistricted      | New Clubs       | 0         | 0         | 0         | 1         | 0         |
|       |                   | Charter Members | 0         | 0         | 6         | 21        | 0         |
|       |                   | New Members     | 26        | 3         | 22        | 2         | 0         |
|       |                   | Drops           | 0         | 1         | 26        | 3         | 0         |
|       |                   | Net Growth      | 26        | 2         | 15        | 20        | 0         |
| 403   | Various           | New Clubs       | 0         | 0         | 0         | 0         | 8         |
|       |                   | Charter Members | 0         | 0         | 0         | 0         | 277       |
|       |                   | New Members     | 0         | 0         | 0         | 0         | 423       |
|       |                   | Drops           | 0         | 0         | 0         | 0         | 598       |
|       |                   | Net Growth      | 0         | 0         | 0         | 0         | 139       |
| 351   | Various           | New Clubs       | 4         | 1         | 4         | 4         | 0         |
|       |                   | Charter Members | 102       | 34        | 102       | 107       | 0         |
|       |                   | New Members     | 55        | 61        | 103       | 91        | 0         |
|       |                   | Drops           | 306       | 225       | 261       | 231       | 0         |
|       |                   | Net Growth      | -137      | -111      | -19       | -19       | 0         |
| 352   | Arab Rep Of Egypt | New Clubs       | 2         | 0         | 0         | 0         | 0         |
|       |                   | Charter Members | 83        | 0         | 0         | 0         | 0         |
|       |                   | New Members     | 55        | 0         | 0         | 0         | 0         |
|       |                   | Drops           | 139       | 0         | 0         | 0         | 0         |
|       |                   | Net Growth      | 3         | 0         | 0         | 0         | 0         |
| 409   | Various           | New Clubs       | 0         | 0         | 0         | 0         | 0         |
|       |                   | Charter Members | 0         | 0         | 0         | 0         | 0         |
|       |                   | New Members     | 0         | 0         | 0         | 0         | 68        |
|       |                   | Drops           | 0         | 0         | 0         | 0         | 72        |
|       |                   | Net Growth      | 0         | 0         | 0         | 0         | -1        |
| 414   | Tunisia           | New Clubs       | 0         | 0         | 0         | 2         | 0         |
|       |                   | Charter Members | 0         | 4         | 3         | 48        | 0         |
|       |                   | New Members     | 39        | 28        | 17        | 41        | 0         |
|       |                   | Drops           | 98        | 27        | 71        | 64        | 0         |
|       |                   | Net Growth      | -57       | 23        | -37       | 34        | 0         |
| 415   | Algeria           | New Clubs       | 0         | 0         | 1         | 0         | 0         |
|       |                   | Charter Members | 1         | 2         | 21        | 1         | 0         |
|       |                   | New Members     | 37        | 12        | 18        | 46        | 0         |
|       |                   | Drops           | 88        | 53        | 64        | 32        | 0         |
|       |                   | Net Growth      | -50       | -35       | -23       | 15        | 0         |
| 416   | Morocco           | New Clubs       | 0         | 4         | 0         | 0         | 0         |
|       |                   | Charter Members | 0         | 87        | 0         | 0         | 0         |
|       |                   | New Members     | 54        | 29        | 18        | 20        | 0         |
|       |                   | Drops           | 75        | 83        | 159       | 34        | 0         |
|       |                   | Net Growth      | -18       | 37        | -141      | -13       | 0         |
| Total | Norbert Bationo   | New Clubs       | 6         | 5         | 5         | 7         | 8         |
|       |                   | Charter Members | 186       | 127       | 132       | 177       | 277       |
|       |                   | New Members     | 266       | 133       | 178       | 200       | 491       |
|       |                   | Drops           | 706       | 389       | 581       | 364       | 670       |
|       |                   | Net Growth      | -233      | -84       | -205      | 37        | 138       |

## December (Only) Results

| MD    | GMT Area        | CA 6-Afr        | Dec-14 | Dec-15 | Dec-16 | Dec-17 |
|-------|-----------------|-----------------|--------|--------|--------|--------|
| NA    | Undistricted    | New Clubs       | 0      | 0      | 0      | 0      |
|       |                 | Charter Members | 0      | 0      | 0      | 0      |
|       |                 | New Members     | 0      | 11     | 0      | 0      |
|       |                 | Drops           | 0      | 25     | 0      | 0      |
|       |                 | Net Growth      | 0      | -14    | 0      | 0      |
| 403   | Various         | New Clubs       | 0      | 0      | 0      | 0      |
|       |                 | Charter Members | 0      | 0      | 0      | 3      |
|       |                 | New Members     | 0      | 0      | 0      | 118    |
|       |                 | Drops           | 0      | 0      | 0      | 263    |
|       |                 | Net Growth      | 0      | 0      | 0      | -135   |
| 351   | Various         | New Clubs       | 0      | 0      | 0      | 0      |
|       |                 | Charter Members | 1      | 2      | 8      | 0      |
|       |                 | New Members     | 4      | 9      | 24     | 0      |
|       |                 | Drops           | 144    | 131    | 60     | 0      |
|       |                 | Net Growth      | -137   | -105   | -27    | 0      |
| 409   | Various         | New Clubs       | 0      | 0      | 0      | 0      |
|       |                 | Charter Members | 0      | 0      | 0      | 0      |
|       |                 | New Members     | 0      | 0      | 0      | 34     |
|       |                 | Drops           | 0      | 0      | 0      | 22     |
|       |                 | Net Growth      | 0      | 0      | 0      | 13     |
| 414   | Tunisia         | New Clubs       | 0      | 0      | 0      | 0      |
|       |                 | Charter Members | 1      | 0      | 0      | 0      |
|       |                 | New Members     | 2      | 5      | 9      | 0      |
|       |                 | Drops           | 3      | 26     | 12     | 0      |
|       |                 | Net Growth      | 1      | -20    | -2     | 0      |
| 415   | Algeria         | New Clubs       | 0      | 0      | 0      | 0      |
|       |                 | Charter Members | 0      | 0      | 0      | 0      |
|       |                 | New Members     | 0      | 1      | 28     | 0      |
|       |                 | Drops           | 23     | 42     | 6      | 0      |
|       |                 | Net Growth      | -23    | -41    | 22     | 0      |
| 416   | Morocco         | New Clubs       | 2      | 0      | 0      | 0      |
|       |                 | Charter Members | 40     | 0      | 0      | 0      |
|       |                 | New Members     | 10     | 3      | 3      | 0      |
|       |                 | Drops           | 38     | 125    | 20     | 0      |
|       |                 | Net Growth      | 15     | -122   | -17    | 0      |
| Total | Norbert Bationo | New Clubs       | 2      | 0      | 0      | 0      |
|       |                 | Charter Members | 42     | 2      | 8      | 3      |
|       |                 | New Members     | 16     | 29     | 64     | 152    |
|       |                 | Drops           | 208    | 349    | 98     | 285    |
|       |                 | Net Growth      | -144   | -302   | -24    | -122   |

**Statement for 2nd Quarter Results (previous 3 years)**

| <b>MD</b>    | <b>GMT Area</b>        | <b>CA 6-Afr</b>        | <b>2014-2015<br/>2nd Qtr</b> | <b>2015-2016<br/>2nd Qtr</b> | <b>2016-2017<br/>2nd Qtr</b> |
|--------------|------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| <b>NA</b>    | <b>Undistricted</b>    | <b>New Clubs</b>       | 0                            | 0                            | 0                            |
|              |                        | <b>Charter Members</b> | 0                            | 2                            | 1                            |
|              |                        | <b>New Members</b>     | 0                            | 22                           | 0                            |
|              |                        | <b>Drops</b>           | 0                            | 26                           | 0                            |
|              |                        | <b>Net Growth</b>      | 0                            | 3                            | 1                            |
| <b>351</b>   | <b>Various</b>         | <b>New Clubs</b>       | 1                            | 0                            | 2                            |
|              |                        | <b>Charter Members</b> | 23                           | 5                            | 53                           |
|              |                        | <b>New Members</b>     | 44                           | 44                           | 58                           |
|              |                        | <b>Drops</b>           | 187                          | 167                          | 106                          |
|              |                        | <b>Net Growth</b>      | -114                         | -101                         | 9                            |
| <b>414</b>   | <b>Tunisia</b>         | <b>New Clubs</b>       | 0                            | 0                            | 2                            |
|              |                        | <b>Charter Members</b> | 2                            | 0                            | 48                           |
|              |                        | <b>New Members</b>     | 10                           | 14                           | 23                           |
|              |                        | <b>Drops</b>           | 11                           | 36                           | 19                           |
|              |                        | <b>Net Growth</b>      | 2                            | -21                          | 61                           |
| <b>415</b>   | <b>Algeria</b>         | <b>New Clubs</b>       | 0                            | 1                            | 0                            |
|              |                        | <b>Charter Members</b> | 1                            | 21                           | 1                            |
|              |                        | <b>New Members</b>     | 4                            | 10                           | 30                           |
|              |                        | <b>Drops</b>           | 36                           | 52                           | 17                           |
|              |                        | <b>Net Growth</b>      | -28                          | -20                          | 14                           |
| <b>416</b>   | <b>Morocco</b>         | <b>New Clubs</b>       | 3                            | 0                            | 0                            |
|              |                        | <b>Charter Members</b> | 60                           | 0                            | 0                            |
|              |                        | <b>New Members</b>     | 24                           | 13                           | 9                            |
|              |                        | <b>Drops</b>           | 59                           | 133                          | 22                           |
|              |                        | <b>Net Growth</b>      | 28                           | -120                         | -13                          |
| <b>Total</b> | <b>Norbert Bationo</b> | <b>New Clubs</b>       | 4                            | 1                            | 4                            |
|              |                        | <b>Charter Members</b> | 86                           | 28                           | 103                          |
|              |                        | <b>New Members</b>     | 82                           | 103                          | 120                          |
|              |                        | <b>Drops</b>           | 293                          | 414                          | 164                          |
|              |                        | <b>Net Growth</b>      | -112                         | -259                         | 72                           |

### MD Wise Analysis

| MD           | GMT Area           | CA 6-Afr  | 2017-2018                       |
|--------------|--------------------|---|---------------------------------|
| 404          | Nigeria            | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | 2<br>167<br>399<br>1141<br>-442 |
| <b>Total</b> | <b>Bassey Edem</b> | <b>New Clubs</b><br><b>Charter Members</b><br><b>New Members</b><br><b>Drops</b><br><b>Net Growth</b> | 2<br>167<br>399<br>1141<br>-442 |

## MD Wise Analysis

| MD           | GMT Area                                    | CA 6-Afr   | 2017-2018                   |
|--------------|---|--|-----------------------------|
| 410          | Namibia<br>Rep Of South Africa<br>Swaziland | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 1<br>54<br>94<br>255<br>-92 |
| <b>Total</b> | <b>Rashmi Kooverjee</b>                     | New Clubs<br>Charter Members<br>New Members<br>Drops<br>Net Growth | 1<br>54<br>94<br>255<br>-92 |

### MD Wise Analysis

| MD    | GMT Area          | CA 6-Afr        | 2017-2018 |
|-------|-------------------|-----------------|-----------|
| NA    | Undistricted      | New Clubs       | 0         |
|       |                   | Charter Members | 0         |
|       |                   | New Members     | 2         |
|       |                   | Drops           | 27        |
|       |                   | Net Growth      | -24       |
| 351   | Various           | New Clubs       | 0         |
|       |                   | Charter Members | 11        |
|       |                   | New Members     | 82        |
|       |                   | Drops           | 154       |
|       |                   | Net Growth      | -42       |
| 352   | Arab Rep Of Egypt | New Clubs       | 5         |
|       |                   | Charter Members | 137       |
|       |                   | New Members     | 88        |
|       |                   | Drops           | 210       |
|       |                   | Net Growth      | 54        |
| 414   | Tunisia           | New Clubs       | 2         |
|       |                   | Charter Members | 57        |
|       |                   | New Members     | 52        |
|       |                   | Drops           | 118       |
|       |                   | Net Growth      | -5        |
| 415   | Algeria           | New Clubs       | 0         |
|       |                   | Charter Members | 1         |
|       |                   | New Members     | 16        |
|       |                   | Drops           | 123       |
|       |                   | Net Growth      | -103      |
| 416   | Morocco           | New Clubs       | 0         |
|       |                   | Charter Members | 2         |
|       |                   | New Members     | 25        |
|       |                   | Drops           | 64        |
|       |                   | Net Growth      | -37       |
| Total | Ahmed Mostafa     | New Clubs       | 7         |
|       |                   | Charter Members | 208       |
|       |                   | New Members     | 265       |
|       |                   | Drops           | 696       |
|       |                   | Net Growth      | -157      |

### MD Wise Analysis

| MD    | GMT Area                               | CA 6-Afr        | 2017-2018 |
|-------|--|-----------------|-----------|
| NA    | Undistricted                           | New Clubs       | 0         |
|       |  | Charter Members | 0         |
|       |  | New Members     | 2         |
|       |  | Drops           | 2         |
|       |  | Net Growth      | 0         |
| 412   | Botswana<br>Malawi<br>Mozambique       | New Clubs       | 4         |
|       |  | Charter Members | 94        |
|       |  | New Members     | 113       |
|       |  | Drops           | 177       |
|       |  | Net Growth      | 42        |
| 413   | Zambia                                 | New Clubs       | 4         |
|       |  | Charter Members | 87        |
|       |  | New Members     | 67        |
|       |  | Drops           | 164       |
|       |  | Net Growth      | -7        |
| 411   | Ethiopia<br>Kenya Africa<br>Seychelles | New Clubs       | 1         |
|       |  | Charter Members | 25        |
|       |  | New Members     | 156       |
|       |  | Drops           | 332       |
|       |  | Net Growth      | -129      |
| Total | Kamal Joshi                            | New Clubs       | 9         |
|       |  | Charter Members | 206       |
|       |  | New Members     | 338       |
|       |  | Drops           | 675       |
|       |  | Net Growth      | -94       |



